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20ML/SECY/EARNING/Q2

November 10, 2025

To,
The Secretary, **BSE Ltd.**25th Floor,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400 001 **Scrip Code -** 533022

To,
Asst. Vice President,
National Stock Exchange of India Ltd.,
Exchange Plaza, Plot C/1, G Block
Bandra-Kurla Complex,
Bandra (E),
Mumbai - 400 051
Symbol - 20MICRONS

Dear Sir/Madam,

Subject: Earning presentation for quarter ended September 30, 2025 (FY 2025-26)

With reference to the captioned subject, please find attached Earning presentation for results of quarter ended September 30, 2025 of FY 2025-26.

The same has also been made available on the Company's website at $\underline{www.20microns.com}$ under the path: Investor \rightarrow Investor Presentation / Earnings Update

This is for your information and records.

Thanking you,

Yours faithfully

For 20 Microns Limited

Komal Pandey

Company Secretary & Compliance Officer ACS 37092

Encl.: as above



EARNINGS PRESENTATION

Q2 FY25-26

Touching Everyday Lives through Innovative Mineral Solutions & Functional Additives



We are 20 Microns Limited, the pioneers in the field of Industrial Minerals in India. We have built a portfolio of Industrial Micronized and Sub

Micronized Minerals backed with our expertise in Micronization. We are now expanding our portfolio into the world of Performance Minerals, Speciality Chemicals and Functional Additives catering to the niche segments and formulations made through advanced and superior technology to serve our existing and new customer base for diverse applications.

With a devoted **R&D** and **Product Application Centre**, we are committed to continuously **innovate** and **offer** a variety of products catering to numerous **applications** and **formulations** enhancing the product performances and delivering **high value** added functional solutions to various industries.

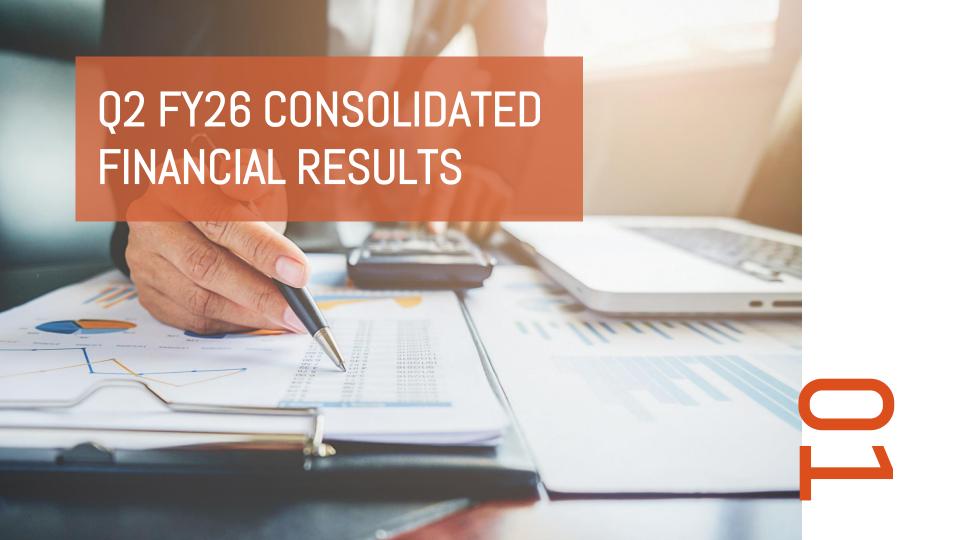
Q2 CONSOLIDATED FINANCIAL RESULTS 01

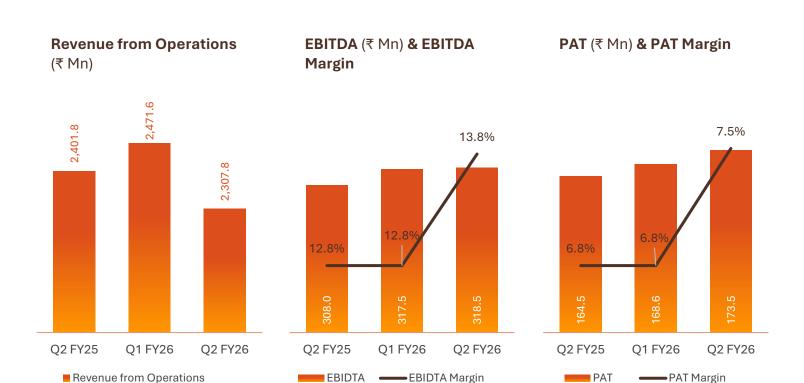
COMPANY BACKGROUND 02

FINANCIAL TRENDS 03

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SAFE HARBOUR STATEMENT The Presentation is to provide the general background information about the Company's activities as at the date of the Presentation. The information contained herein is for general information purposes only and based on estimates and should not be considered as a recommendation that any investor should subscribe / purchase the company shares. This presentation may include certain "forward looking statements". These statements are based on current expectations, forecasts and assumptions that are subject to risks and uncertainties which could cause actual results to differ materially from these statements. Important factors that could cause actual results to differ materially from our expectations include, amongst others general economic and business conditions in India and any other country, ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, changes in the value of the Rupee and other currencies, changes in the Indian and global industries, increasing competition, changes in political conditions in India or any other country and changes in the foreign exchange control regulations in India or any other country and changes in the foreign exchange control regulations in India or any other country and changes in the foreign exchange control regulations in India or any other country and changes in the foreign exchange control regulations in India or any other country and changes in the foreign exchange control regulations in India or any other country and changes in the foreign exchange control regulations in India or any other country and changes in the foreign exchange control regulations in India or any other country and changes in the foreign exchange control regulations in India or any other country and changes in the foreign exchange control regulations in India or any other country and changes in the foreign exchange control regulations in India or any other country and changes in the foreign exc





FY26 Q2 P&L SUMMARY

PARTICULARS (₹ Mn)	Q2FY26	Q1FY26	Q2FY25	QOQ% Change	YOY% Change
Revenue from Operations	2307.8	2471.6	2401.8	(6.6%)	(3.9%)
Total Income	2323.2	2482.6	2409.5	(6.4%)	(3.6%)
Operating Expenses	1989.3	2154.2	2093.8	(7.7%)	(5.0%)
EBITDA (Excluding OI & EI)	318.5	317.5	308.0	0.3%	3.4%
EBITDA %	13.8%	12.8%	12.8%	~+96bps	~+98bps
Finance Cost	44.4	46.9	44.3	(5.3%)	0.2%
Depreciation & Amortization	54.6	49.9	46.0	9.4%	18.7%
РВТ	234.6	228.7	225.40	2.6%	4.1%
PAT	173.5	168.6	164.5	2.9%	5.5%
EPS (₹)	4.92	4.78	4.65	2.9%	5.8%

MANAGEMEN

Commenting on the performance of Q2 FY26, the Management team of 20 Microns Limited stated:

Financial Performance

"We reported a robust consolidated revenue of ₹2,307.8 mn – down 3.9% on a Y-o-Y basis – despite headwinds from the paint industry. PAT rose 5.5% Y-o-Y to ₹173.5 mn, while EBITDA margins improved sharply to 13.8% (from 12.8% in Q1) driven by improved cost efficiencies. EPS increased to ₹4.92, up from ₹4.65 in Q2 FY25, underscoring our continued commitment to delivering shareholder value. CRISIL recently reaffirmed our bank loan ratings, reflecting our strong operations and healthy financial profile.

Business Environment and Industry Dynamics

Extended monsoons and the late onset of the festive season slowed demand for paints during the quarter, while intense competition weighed on the profitability of paint manufacturers. However, despite these headwinds, we strengthened our position, gaining market share and maintaining margin stability. This resilience underscores our standing as a strong, diversified supplier to the paint industry, and a compelling alternative to traditional paint-sector players in the current environment.

Segmental Highlights

The paints segment remained the largest revenue contributor (48%), followed by Plastics and Rubber at 25% and 9% respectively.

Our continued emphasis is on innovation and product diversification, especially in plastics and rubber segments. We expect them to drive future growth, resulting in a favourable shift in the overall revenue mix and improved margins in the coming years. While new product introductions and deeper market penetration drive Plastics business, Rubber segment will be supported by rising demand in industrial applications and improved distribution reach.

Outlook:

We are confident of a demand recovery in the second half of FY26, driven by the festive and wedding season. The company remains strategically well-positioned to capitalize on both domestic and global opportunities (See next slide on Exhibitions). Moreover, we will continue to focus on margin improvement through operational efficiencies and strategic sourcing.

In sum, our priorities will remain margin enhancement, product diversification, and geographic expansion, positioning 20 Microns for sustained growth and long-term value creation."

BUSINESS OUTREACH & EXHIBITION HIGHLIGHTS



Abrafati 2025 | Sao Paulo, Brazil 23-25 September 2025

Expanding Global Presence Through Industry Exhibitions

- Enhanced brand presence through participation in leading international and domestic trade fairs.
- ☐ Showcased Functional Fillers, Specialty Extenders & Performance Additives at K Fair 2025, Düsseldorf the world's premier Plastics & Rubber platform.
- Strengthened customer engagement and global positioning as an innovator in mineral solutions.

Upcoming Domestic Participation

- ☐ PlastIndia 2026 Delhi, India | 5–10 Feb 2026
- PaintIndia 2026 Mumbai, India | 19–21 Feb 2026
- ☐ India Rubber Expo 2026 Delhi, India | 7–10 April 2026
- 20 Microns, 20 Microns Nano, MinFert & Hahne will showcase highperformance minerals, specialty additives, and sustainable solutions for global industries.



K Fair 2025 | Düsseldorf, Germany 8th – 15th October 2025



Connecting, Showcasing. Innovating Hall 8B. Stand C73 | K Fair 2025





1990-2000

- Implementation of total quality systems
- New manufacturing location at Vadadala with 18,000 TPA capacity
- New manufacturing location at Hosur (South India) with 15,000 TPA, diversified into Kaolin introduced a Pozzolanic material



2010-2020

- Established our state-of-the-art R&D Centre at Waghodia, Vadodara. The R&D facility is recognized and approved by DSIR, Govt. of India
- Enhanced portfolio by initiating the manufacture of functional additives
- Expanded Malaysia operations for Calcium Carbonate
- Boosted our manufacturing capabilities by forming a subsidiary 20Microns JSC in Vietnam focused towards the manufacturing of CaCO₂
- Inked a deal with Dorfner GmBH Germany as the exclusive distributor of Hydrous Kaolin across Europe



2024-2025

 New joint venture company incorporated as Sievert 20 Microns Building Materials Private Limited for construction chemicals and building related products.

JOURNEY

- New manufacturing location at Alwar with 6,000 TPA
- New manufacturing location at Tirunelveli with 6,000 TPA
- Started manufacturing new products like Synthetic Barium Sulphates, Aluminium Silicates
- Established new territories and sales channels in Europe, North and Latin America
- 20 Microns began its operations in Ipoh,
 Malaysia for Calcium Carbonate

- Entered into JV agreement with Dorfner to further strengthen 20ML's international presence
- Enhanced sustainability portfolio by bagging the Ecovadis Gold Certification
- Entered into JV Agreement with Sievert Baustoff GmBh, Germany for Manufacturing of Construction Chemicals
- Expanded Functional Additives Portfolio to newer applications
- Expanded its global presence by entering into definitive agreements to acquire 100% equity interest in GTLQ SDN BHD and IQ Marbles SDN BHD, a well- established limestone extraction and processing businesses based in Ipoh, Malaysia.



2000-2010





Under his leadership, the company has achieved significant milestones, including diversification into organic farming products, specialty chemicals, and construction materials. His strategic focus on innovation and sustainability has driven the development of valueadded solutions, enhancing 20 Microns' global competitiveness.

Mr. Parikh emphasizes Environmental, Social, and Governance (ESG) principles, fostering sustainable practices. His vision aligns with global strategies like 'China plus one,' positioning the company as a reliable global player. Through his expertise, 20 Microns continues its journey of growth, operational excellence, and long-term value creation.



BUILDING UPON A SUCCESSFUL LEGACY

Mr. Atil C. Parikh serves as the Chief Executive Officer and Managing Director of 20 Microns Limited, bringing a wealth of expertise and leadership to the organization. He holds a Bachelor's degree in Chemical Engineering from Gujarat University and an MBA in Finance from a prestigious business school in California, USA.

Mr. Parikh began his career at 20 Microns in 1999-2000 as a Management Trainee before gaining international experience as a Management Analyst in a U.S.-based financial services firm. Rejoining 20 Microns in 2005, he has been instrumental in shaping the company's commercial strategies and spearheading organizational transformation. His initiatives to restructure operations have enhanced efficiencies and aligned the business with global best practices.

Guided by a forward-looking vision, Mr. Parikh has driven growth through innovation, sustainability, and strategic expansion. In addition to his role at 20 Microns, he serves on the boards of associated companies, including 20 Microns Nano Minerals Limited, Dorfner-20 Microns Private Limited, 20 MCC Private Limited, and Eriez Industries Private Limited, fostering the broader growth of the group.

Mr. Parikh's leadership combines technical acumen. financial expertise, and a commitment to excellence, making him a respected figure in the industry.

GROUP STRUCTURE



Subsidiaries

20 Microns Nano

Nano minerals, specialty chemicals manufacturing

Manufactures functional additives & chemically modified minerals

20 MCC

Specialized Mineral and Polymer based Water proofing range of construction chemicals

Minfert - Mineral based plant food, insecticides and soil conditioners

20 Microns FZE (Sharjah)

Trading of industrial minerals for export market

20 Microns (Malaysia)

20 Microns Vietnam

GTLQ

Malaysian Limestone Reserves and Processing

) IQ Mal

IQ Marbles

Malaysian Limestone Reserves and Processing

Dorfner 20 Microns

A German JV -Highly innovative company supplying Coloured Quartz

Sievert 20 Microns Building Materials

JV/Associate Companies

A German JV for Tile Adhesives and Advanced construction chemical solutions **Ground Calcium Carbonate**

Dolomite

Hydrous Kaolins

Calcined Kaolins

Talcs

Natural Barytes

Silica / Quartz

Muscovite Mica

Feldspar / Nepheline Syenite

Diatomaceous & Siliceous Earth

Bentonite & Attapulgite

Natural Red Oxide

Synthetic Red Oxide

White / Buff / Grey & Colored Rutile ${\rm TiO_2}$

White Pigment Opacifier

Synthetic Barium Sulphate

Micronized Wax

Processing Aids

Antiblocking Additives

Matting Agents

Rheological Additives

Inorganic Thickeners

Flame Retardants

Calcium Oxide Desiccant

Activators for Rubber

High Aspect Ratio Talc

Sub Micron CaCO₃

Fumed, Precipitated & Amorphous Silica

Decorative Colored Quartz Sand

Mint Mint Mint

Minfert BLK Granules

Minfert BLK Liquid

Minfert GBR Granules

Minfert GBR Liquid

Minfert Reskue

Minfert Humicrons

Minfert Geo Care

Minfert Thalaivaa

Minfert Tiger Booster

Minfert Thrips Kranti

Minfert Nipho

Minfert Stilk

Minfert Potlum

Minfert Sio Soli

Minfert Starkin

Minfert Tigao

Minfert Yaki

Minfert SL 90

Minfert BLK & GBR

Minfert Corrhiza

RETAIL PRODUCTS

Tigersil

Nanosil

Cracksil

Micronsil 30 C/ Plus

MetaKrete

Rainbowsil

Roadsil

New

PRODUCT PORTFOLIO

India's largest producer of micronized minerals

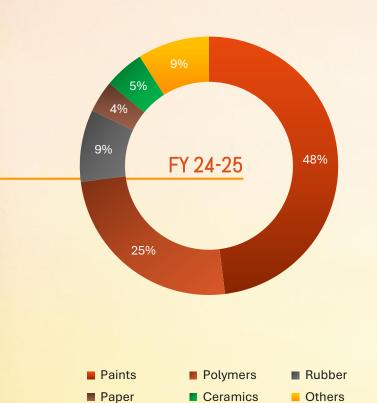
Advanced niche product range made through new innovative technology

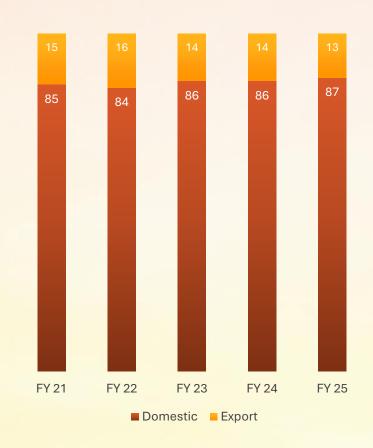
Functional additives are used to enhance the performance of the products

REVENUE CONTRIBUTION

EXPORT SHARE IN REVENUE (%)





























































































KEY CLIENTELE

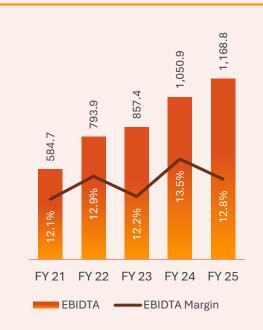


5-YEAR FINANCIAL TRENDS

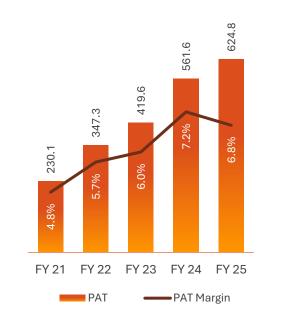
Revenue from Operations (₹ Mn)



EBITDA (₹ Mn) & EBITDA Margin



PAT (₹ Mn) & PAT Margin

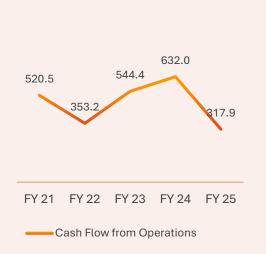


5-YEAR FINANCIAL TRENDS

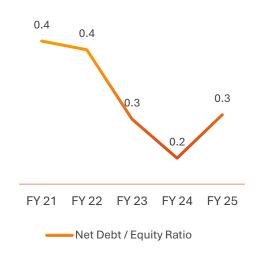
Return on Capital Employed (%)



Cash Flow from Operations (₹ Mn)



Net Debt / Equity Ratio



OPERATIONAL HIGHLIGHTS

Trade Receivables Turnover



Current Ratio



Return on Equity



Inventory Turnover



Total Assets Turnover



Net Capital Turnover

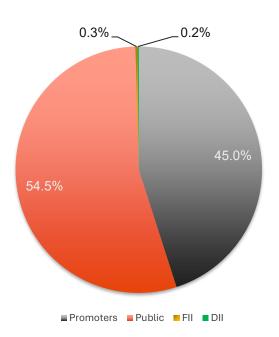


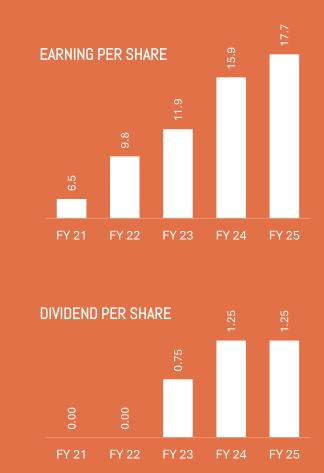
215	Share Price (₹)
Industrial Minerals	Industry Sector
533022 / 20MICRONS	BSE / NSE Code
5	Face Value (₹)
284.1	52 Week High
158	52 Week Low
7593.7	Market Cap (₹ Mn.)
12.3	Price to Earning Multiple (PE)
3,52,86,502	Equity Shares
54.9%	Free Float (%)

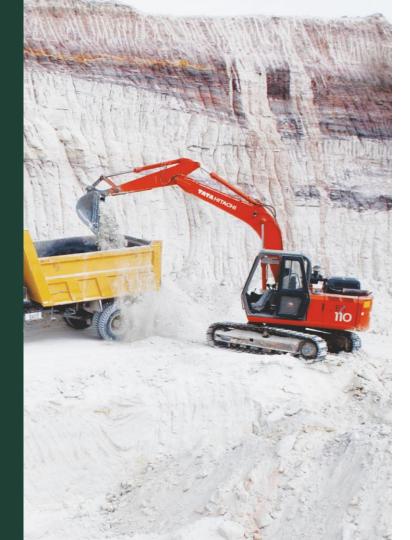


Duration	1 month	3 month	6 month	1 year	3 year
20 MICRONS LTD	-0.7%	-10.2%	-1.4%	-15.6%	125.7%
Sensex	1.7%	3.4%	3.3%	4.7%	36.2%

SHAREHOLDING PATTERN







20 MICRONS[®]

For further information on the company, please visit www.20microns.com

Mrs. Komal Pandey Company Secretary & Compliance Officer +91 94298 96036 co_secretary@20microns.com

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WISDOM IR Nurturing Trust, Growing Value

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