

20 MICRONS[®] L I M I T E D

CIN: L99999GJ1987PLC009768

Regd. Office: 9-10, GIDC Industrial Estate, Waghodia, Dist.: Vadodara, 391760
Ph.: 75 748 06350 | **E-Mail:** co_secretary@20microns.com | **Website:** www.20microns.com

20ML/SECY/EARNING/Q1

August 1, 2025

To,
The Secretary,
BSE Ltd.
25th Floor,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400 001
Scrip Code - 533022

To,
Asst. Vice President,
National Stock Exchange of India Ltd.,
Exchange Plaza, Plot C/1, G Block
Bandra-Kurla Complex,
Bandra (E),
Mumbai - 400 051
Symbol - 20MICRONS

Dear Sir/Madam,

Sub: Earning presentation for quarter ended June 30, 2025 of FY26

With reference to the captioned subject, please find attached Earning presentation **for results of quarter ended June 30, 2025 of FY26.**

The same is also published on the website of the Company at www.20microns.com

This is for your information and records.

Thanking you,

Yours faithfully
For 20 Microns Limited

Komal Pandey
Company Secretary & Compliance Officer
ACS 37092

Encl.: as above



EARNINGS PRESENTATION

Q1 FY25-26

Touching Everyday Lives through
Innovative Mineral Solutions &
Functional Additives



ABOUT THE COMPANY

We are **20 Microns Limited**, the pioneers in the field of **Industrial Minerals** in India. We have built a portfolio of **Industrial Micronized** and **Sub Micronized Minerals** backed with our expertise in Micronization. We are now expanding our portfolio into the world of **Performance Minerals, Speciality Chemicals** and **Functional Additives** catering to the niche segments and formulations made through advanced and superior technology to serve our existing and new customer base for **diverse applications**.

With a devoted **R&D and Product Application Centre**, we are committed to continuously **innovate and offer** a variety of products catering to numerous **applications and formulations** enhancing the product performances and delivering **high value added functional solutions** to various industries.



Q1 CONSOLIDATED FINANCIAL RESULTS

01

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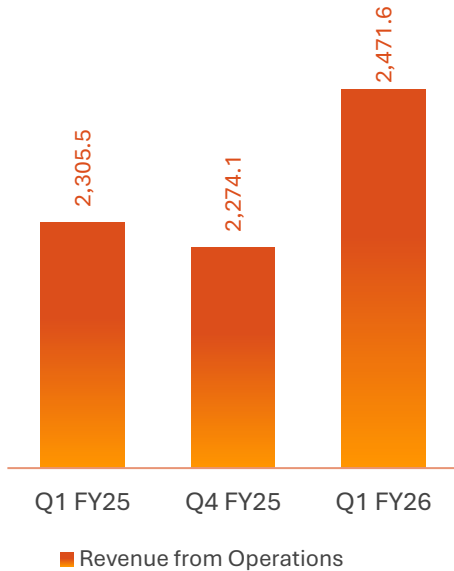
SAFE HARBOUR STATEMENT The Presentation is to provide the general background information about the Company's activities as at the date of the Presentation. The information contained herein is for general information purposes only and based on estimates and should not be considered as a recommendation that any investor should subscribe / purchase the company shares. This presentation may include certain "forward looking statements". These statements are based on current expectations, forecasts and assumptions that are subject to risks and uncertainties which could cause actual outcomes and results to differ materially from these statements. Important factors that could cause actual results to differ materially from our expectations include, amongst others general economic and business conditions in India and any other country, ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, changes in the value of the Rupee and other currencies, changes in the Indian and international interest rates, change in laws and regulations that apply to the Indian and global industries, increasing competition, changes in political conditions in India or any other country and changes in the foreign exchange control regulations in India. Neither the company, nor its directors and any of the affiliates or employee have any obligation to update or otherwise revise any forward-looking statements. The readers may use their own judgment and are advised to make their own calculations before deciding on any matter based on the information given herein. No part of this presentation may be reproduced, quoted or circulated without prior written approval from 20 Microns Limited

Q1FY26 CONSOLIDATED FINANCIAL RESULTS

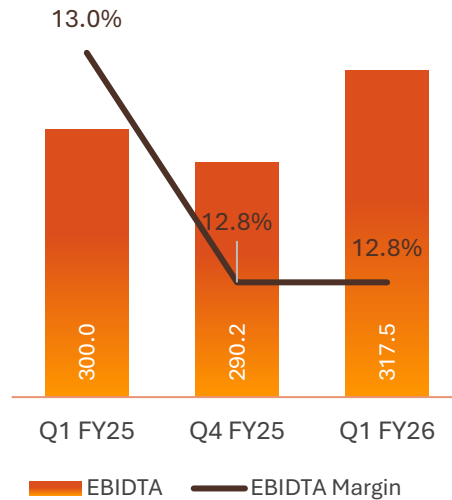
01

FY26 Q1 CONSOLIDATED FINANCIAL HIGHLIGHTS

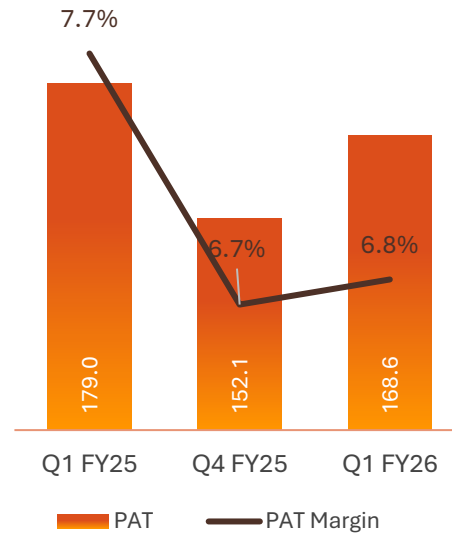
Revenue from Operations
(₹ Mn)



EBITDA (₹ Mn) & EBITDA Margin



PAT (₹ Mn) & PAT Margin



FY26 Q1 P&L SUMMARY

PARTICULARS (₹ Mn)	Q1FY26	Q4FY25	Q1FY25	QOQ% Change	YOY% Change
Revenue from Operations	2471.6	2274.4	2305.5	8.7%	7.2%
Total Income	2482.6	2276.3	2323.9	9.1%	6.8%
Operating Expenses	2154.2	1984.2	2005.5	8.6%	7.4%
EBITDA (Excluding OI & EI)	317.5	290.2	300.0	9.4%	5.8%
EBITDA %	12.8%	12.8%	13.0%	~ +0bps	~ -20bps
Finance Cost	46.9	47.6	37.0	-1.5%	26.8%
Depreciation & Amortization	49.9	49.5	39.7	0.8%	25.7%
PBT	228.7	190.8	242.2	20.3%	-5.6%
PAT	168.6	152.1	179.0	10.8%	-5.8%
EPS (₹)	4.7	4.3	5.0	10.9%	-5.5%

MANAGEMENT COMMENTARY

Commenting on the performance of Q1 FY26, the Management team of 20 Microns Limited stated:

"We are pleased to report a strong start to FY26, with revenue reaching ₹2482 mn - reflecting a 9.1% QoQ and 6.8% YoY growth. PAT rose 10.9% QoQ to ₹168 mn, driven by improved cost efficiencies. EPS increased to ₹4.7, up from ₹4.3 in Q4 FY25, underscoring our continued commitment to delivering shareholder value.

Paints segment remained the largest contributor, accounting for 48% of total revenue, supported by increased demand and our established market position. While dependency on the paints segment will continue, it will remain an independent profit centre.

Plastics segment contributed 25% of revenue, recording double-digit YoY growth, driven by new product introductions and deeper market penetration.

Rubber segment continued to gain traction, with high single-digit growth, supported by rising demand in industrial applications and improved distribution reach.

As we shift our strategic focus towards the plastics and rubber industries through new product development, we expect these segments to drive future growth, resulting in a favourable shift in the overall revenue mix and improved margins in the coming years.

Global freight markets remained volatile in Q1 FY26, driven by shifting trade policies and geopolitical tensions. Tariff uncertainties between major economies—particularly the U.S. and China—led to abrupt cost escalations and shipment delays, which continue to impact freight and supply chains. Elevated freight costs on imported raw materials exerted significant margin pressures, as these increases could not be fully passed on to customers.

Key achievements during the quarter include:

- Operationalization of our Malaysian mining asset, ensuring long-term raw material security and cost stability.
- Strengthened performance in paints, plastics, and rubber, contributing to margin resilience.
- Continued export growth in Southeast Asia and Latin America, in line with our global expansion strategy

Outlook:

We remain confident in achieving our 13-15% revenue growth guidance for FY26. Despite continued pressure on freight costs, the company is supported by stable demand, easing input costs, and strategic supply chain enhancements. Our focus will remain on margin improvement, product diversification, and geographic expansion, positioning 20 Microns for sustained growth and long-term value creation."

COMPANY BACKGROUND

02



1990-2000

- Implementation of total quality systems
- New manufacturing location at Vadadala with **18,000 TPA** capacity
- New manufacturing location at Hosur (South India) with **15,000 TPA**, diversified into Kaolin introduced a Pozzolan material



2010-2020

- Established our **state-of-the-art R&D Centre** at Waghodia, Vadodara. The R&D facility is recognized and approved by DSIR, Govt. of India
- Enhanced portfolio by initiating the manufacture of **functional additives**
- Expanded** Malaysia operations for Calcium Carbonate
- Boosted our manufacturing capabilities by forming a subsidiary **20Microns JSC in Vietnam** focused towards the manufacturing of CaCO_3
- Inked a **deal with Dorfner GmbH** Germany as the exclusive distributor of Hydrous Kaolin across Europe



2024-2025

- New joint venture company incorporated as Sievert 20 Microns Building Materials Private Limited for construction chemicals and building related products.



2000-2010

- New manufacturing location at Alwar with **6,000 TPA**
- New manufacturing location at Tirunelveli with **6,000 TPA**
- Started manufacturing **new products** like Synthetic Barium Sulphates, Aluminium Silicates
- Established **new territories and sales channels** in Europe, North and Latin America
- 20 Microns began its operations in **Ipoh, Malaysia** for Calcium Carbonate



2020-2025

- Entered into **JV agreement** with **Dorfner** to further strengthen 20ML's international presence
- Enhanced sustainability portfolio by bagging the **Ecovadis Gold Certification**
- Entered into **JV Agreement** with **Sievert Baustoff GmbH**, Germany for Manufacturing of Construction Chemicals
- Expanded **Functional Additives** Portfolio to newer applications
- Expanded its global presence by entering into definitive agreements to **acquire 100% equity interest in GTLQ SDN BHD** and **IQ Marbles SDN BHD**, a well- established limestone extraction and processing businesses based in Ipoh, Malaysia.



OUR
JOURNEY

BUILDING UPON A SUCCESSFUL LEGACY

Mr. Rajesh C. Parikh, a First-Class Mechanical Engineering graduate with an MBA in Finance, serves as the Chairman and Managing Director of 20 Microns Limited. He began his career in 1994 as a Trainee Engineer at Jyoti Limited, contributing to a pivotal project on China Clay that introduced him to the industrial minerals sector. At 27, Mr. Parikh joined 20 Microns' Board, assuming responsibility for technical and marketing functions, and has since been instrumental in transforming the company into India's largest producer of micronized industrial minerals and specialty chemicals, with a presence in over 65 countries.

Under his leadership, the company has achieved significant milestones, including diversification into organic farming products, specialty chemicals, and construction materials. His strategic focus on innovation and sustainability has driven the development of value-added solutions, enhancing 20 Microns' global competitiveness.

Mr. Parikh emphasizes Environmental, Social, and Governance (ESG) principles, fostering sustainable practices. His vision aligns with global strategies like 'China plus one,' positioning the company as a reliable global player. Through his expertise, 20 Microns continues its journey of growth, operational excellence, and long-term value creation.

MR. RAJESH C. PARIKH
Chairman & Managing Director



MR. ATIL C. PARIKH
CEO & Managing Director

Mr. Atil C. Parikh serves as the Chief Executive Officer and Managing Director of 20 Microns Limited, bringing a wealth of expertise and leadership to the organization. He holds a Bachelor's degree in Chemical Engineering from Gujarat University and an MBA in Finance from a prestigious business school in California, USA.

Mr. Parikh began his career at 20 Microns in 1999-2000 as a Management Trainee before gaining international experience as a Management Analyst in a U.S.-based financial services firm. Rejoining 20 Microns in 2005, he has been instrumental in shaping the company's commercial strategies and spearheading organizational transformation. His initiatives to restructure operations have enhanced efficiencies and aligned the business with global best practices.

Guided by a forward-looking vision, Mr. Parikh has driven growth through innovation, sustainability, and strategic expansion. In addition to his role at 20 Microns, he serves on the boards of associated companies, including 20 Microns Nano Minerals Limited, Dorfner-20 Microns Private Limited, 20 MCC Private Limited, and Eriez Industries Private Limited, fostering the broader growth of the group.

Mr. Parikh's leadership combines technical acumen, financial expertise, and a commitment to excellence, making him a respected figure in the industry.

GROUP STRUCTURE



Subsidiaries

20 Microns Nano

Nano minerals, specialty chemicals manufacturing

Manufactures functional additives & chemically modified minerals

20 MCC

Specialized Mineral and Polymer based Water proofing range of construction chemicals

Minfert - Mineral based plant food, insecticides and soil conditioners

20 Microns FZE (Sharjah)

Trading of industrial minerals for export market

20 Microns (Malaysia)

20 Microns Vietnam

GTLQ

Malaysian Limestone Reserves and Processing

IQ Marbles

Malaysian Limestone Reserves and Processing

JV/Associate Companies

Dorfner 20 Microns

A German JV - Highly innovative company supplying Coloured Quartz

Sievert 20 Microns Building Materials

A German JV for Tile Adhesives and Advanced construction chemical solutions

INDUSTRIAL MINERALS

Ground Calcium Carbonate
Dolomite
Hydrous Kaolins
Calcined Kaolins
Talcs
Natural Barytes
Silica / Quartz
Muscovite Mica
Feldspar / Nepheline Syenite
Diatomaceous & Siliceous Earth
Bentonite & Attapulgite
Natural Red Oxide
Synthetic Red Oxide

FUNCTIONAL ADDITIVES

White / Buff / Grey & Colored Rutile TiO_2
White Pigment Opacifier
Synthetic Barium Sulphate
Micronized Wax
Processing Aids
Antiblocking Additives
Matting Agents
Rheological Additives
Inorganic Thickeners
Flame Retardants
Calcium Oxide Desiccant
Activators for Rubber
High Aspect Ratio Talc
Sub Micron CaCO_3
Fumed, Precipitated & Amorphous Silica
Decorative Colored Quartz Sand

MINFERT

Minfert BLK Granules
Minfert BLK Liquid
Minfert GBR Granules
Minfert GBR Liquid
Minfert Reskue
Minfert Humicrons
Minfert Geo Care
Minfert Thalaivaa
Minfert Tiger Booster
Minfert Thrips Kranti
Minfert Nipho
Minfert Stilk
Minfert Potlum
Minfert Sio Soli
Minfert Starkin
Minfert Tigao
Minfert Yaki
Minfert SL 90
Minfert BLK & GBR
Minfert Corrhiza

New

RETAIL PRODUCTS

Tigersil
Nanosil
Cracksil
Micronsil 30 C/ Plus
MetaKrete
Rainbowsil
Roadsil

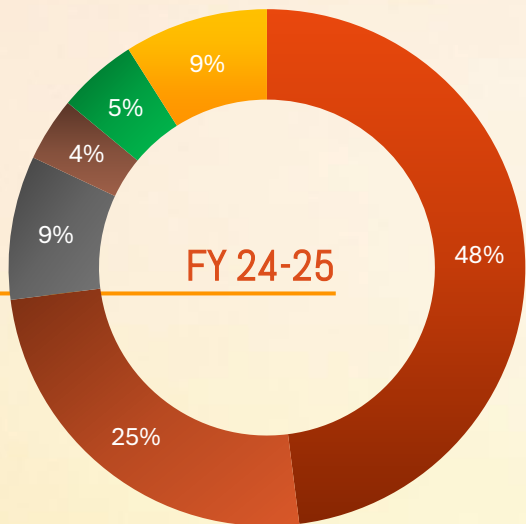
PRODUCT PORTFOLIO

India's largest producer of
micronized minerals

Advanced niche product range
made through new innovative
technology

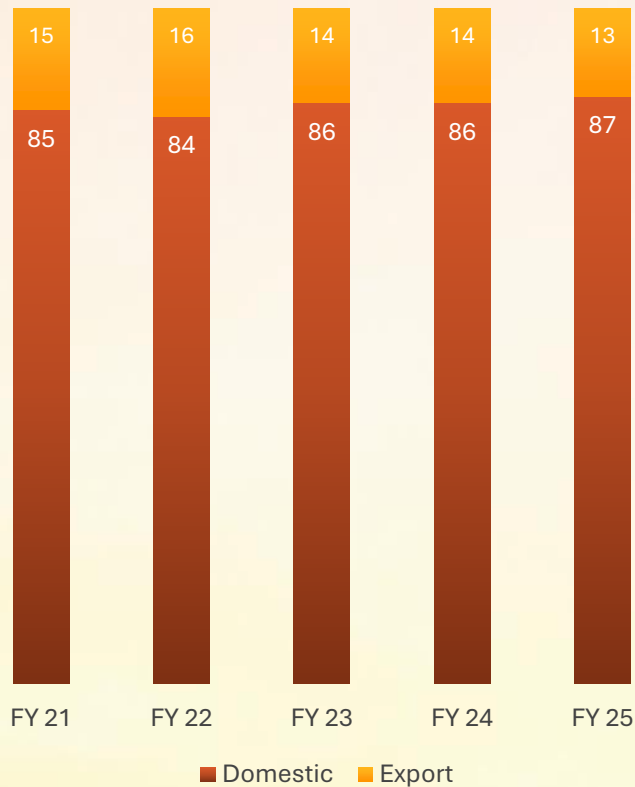
Functional additives are used
to enhance the performance
of the products

REVENUE CONTRIBUTION



■ Paints ■ Polymers ■ Rubber
■ Paper ■ Ceramics ■ Others

EXPORT SHARE IN REVENUE (%)





KEY CLIENTELE

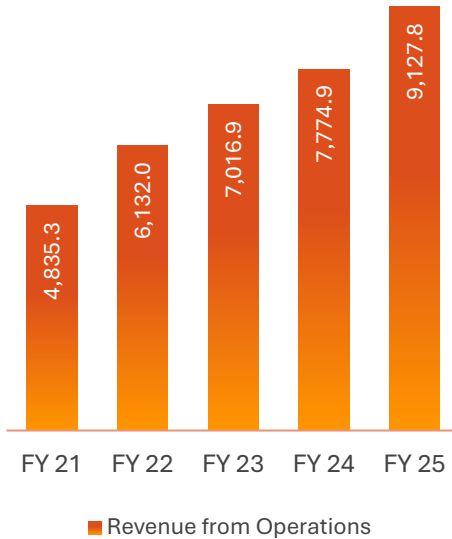
FINANCIAL TRENDS

The background of the slide features a complex financial chart. It includes a candlestick chart with bars in green, red, and orange. Overlaid on this are several line graphs in blue, purple, and white, some with dashed trend lines. A price value of '11,00.00' is visible in the upper middle section of the chart area.

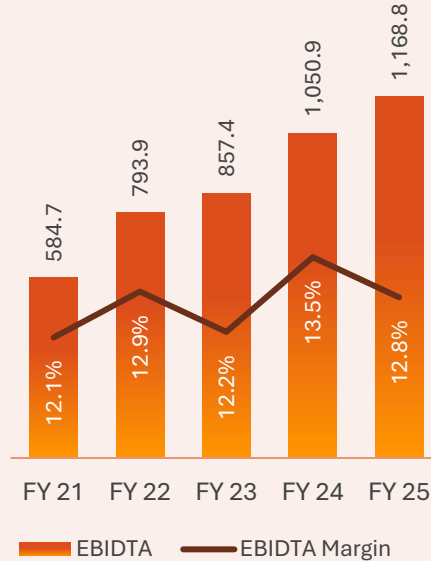
03

5-YEAR FINANCIAL TRENDS

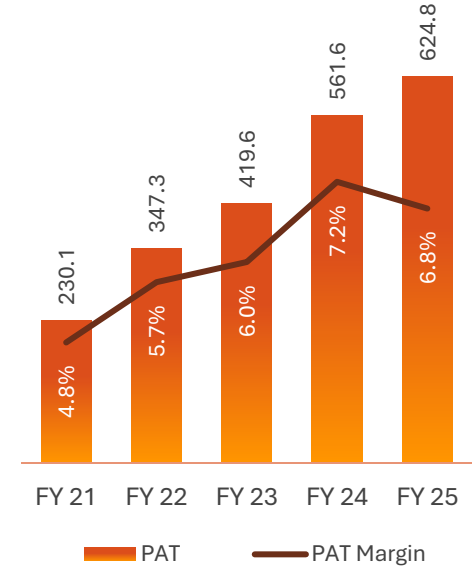
Revenue from Operations (₹ Mn)



EBITDA (₹ Mn) & EBITDA Margin

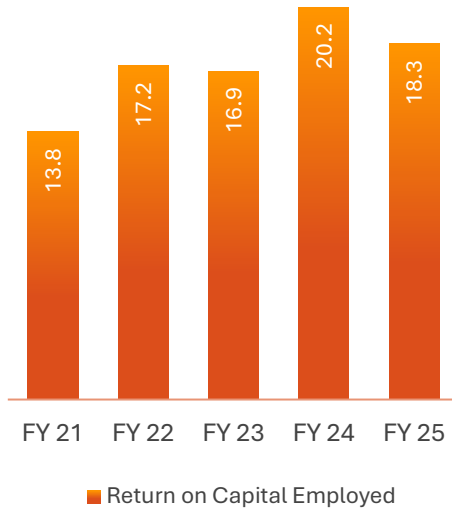


PAT (₹ Mn) & PAT Margin

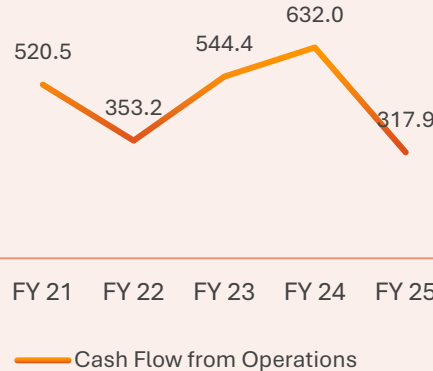


5-YEAR FINANCIAL TRENDS

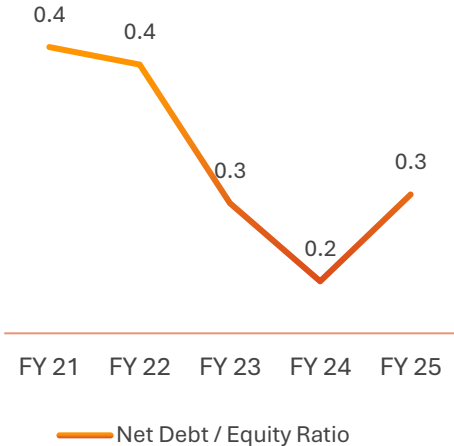
Return on Capital Employed (%)



Cash Flow from Operations (₹ Mn)

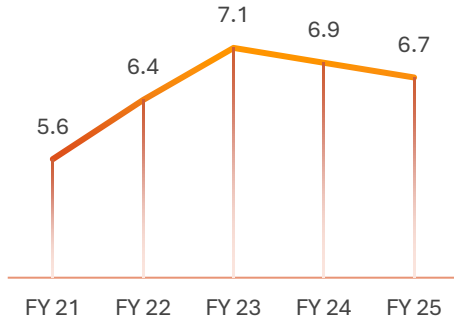


Net Debt / Equity Ratio

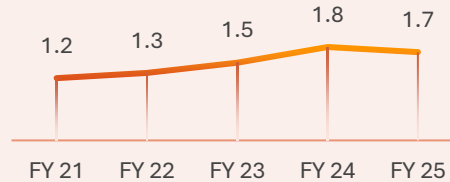


OPERATIONAL HIGHLIGHTS

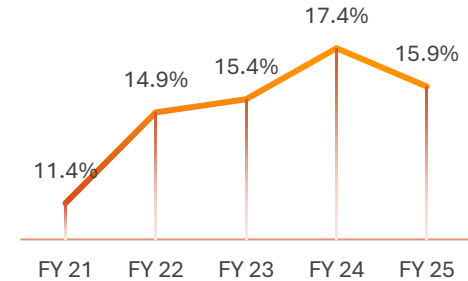
Trade Receivables Turnover



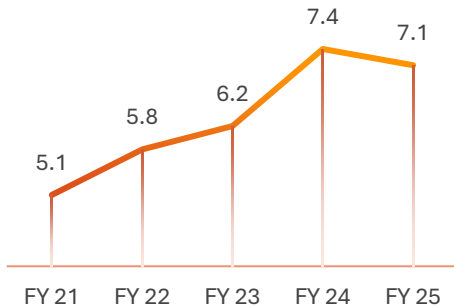
Current Ratio



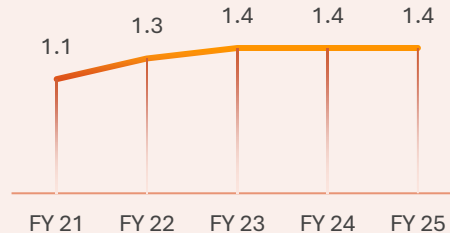
Return on Equity



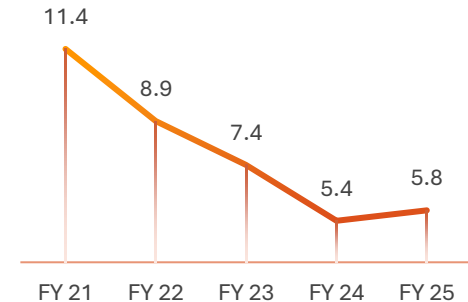
Inventory Turnover



Total Assets Turnover



Net Capital Turnover



Share Price (₹) **239**

Industry Sector **Industrial
Minerals**

BSE / NSE Code **533022 /
20MICRONS**

Face Value (₹) **5**

52 Week High **346.7**

52 Week Low **158**

Market Cap (₹ Mn.) **8467.0**

Price to Earning
Multiple (PE) **15.30**

Equity Shares **3,52,86,502**

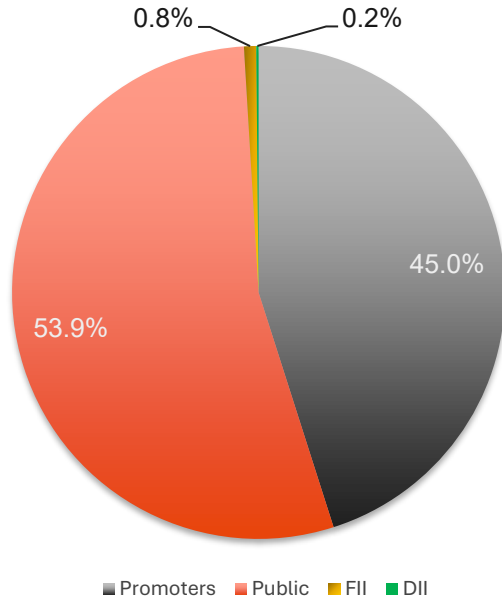
Free Float (%) **54.9%**

ONE YEAR SHARE PRICE RETURN 20 MICRONS v/s SENSEX

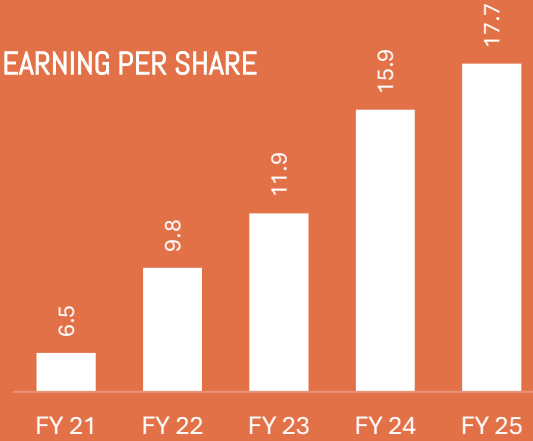


Duration	1 month	3 month	6 month	1 year	3 year
20 MICRONS LTD	0.9%	12.4%	-10.9%	-11.7%	127.0%
Sensex	-3.0%	0.8%	3.1%	-0.8%	39.7%

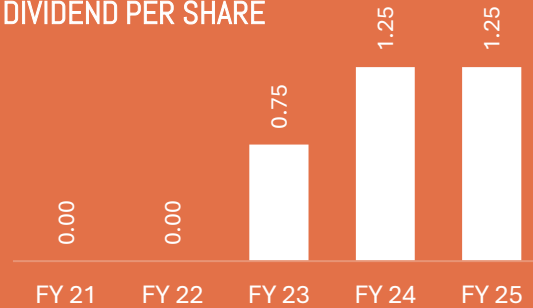
SHAREHOLDING PATTERN



EARNING PER SHARE



DIVIDEND PER SHARE



Dividend for FY25 is subject to approval of the shareholders at the ensuing Annual General Meeting

SHAREHOLDER OWNERSHIP AND VALUE CREATION



20 MICRONS[®]

L I M I T E D

For further information on the company, please visit www.20microns.com

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WISDOM IR
Nurturing Trust, Growing Value

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